

# 2016 ANNUAL REPORT

## WHOM WE SERVE – PROFILE OF OUR CLIENTS



61% Children  
39% Adult  
(Family Program and Men's Program combined)



100%  
are homeless



Average household size

90%  
are extremely low income  
(less than 30% of the median income)



10%  
are low income  
(less than 50% of the median income)

**\$9,974**

Average annual household income

### FAMILY PROGRAM

Black/African American 45%  
White/Caucasian 31%  
African (Somali, Ethiopian, etc.) 6%  
Biracial 6%  
Hispanic/Latino 3%  
Native American 3%  
Asian 3%  
Hawaiian/Pacific Islander 3%

### \*MEN'S PROGRAM

Caucasian 67%  
Multiracial 11%  
African 11%  
Native American 11%

\*To better focus on families, the Vision House Men's Recovery program ceased operations in August, 2016.

## Barriers to Self-Sufficiency

- 63%** deal with drug and/or alcohol addiction
- 56%** have experienced domestic violence
- 28%** suffer from mental health issues
- 81%** experience one or more of the above barriers to self-sufficiency and permanent housing

## Success Measurables

- Vision House provided housing and support services for 183 homeless individuals: 111 children, 61 mothers, 2 fathers and 9 men. A 7.6% increase over 2015.
- Achieved an 81% transition rate to permanent housing in the Family Program; 80% in the Men's Recovery Program.
  - Of the 81% transition rate in our Family Program, 57% transitioned to unsubsidized housing and 43% transitioned to subsidized housing.
- Provided 1,350 hours of case management.
- Provided educational classes for residents: Boundaries, Cooking Matters, Financial Literacy, Housing Sustainability, Parenting, and Transformations.
- Provided 682 hours of Family Program children's activities (field trips, homework lab, youth case management, etc.).
- 57% of residents increased their education.
- Provided child care and early childhood education in our licensed child care center, Children's Village, for 140 children, including resident, alumni and community children.

# Financials

## Revenue 2016

(Unaudited<sup>1</sup>)

Individuals	\$570,000	18.8%
Special Events	\$372,000	12.3%
Foundations	\$370,000	12.2%
Businesses	\$145,000	4.8%
Churches	\$79,000	2.6%
<b>Earned Income:</b>		
Child Care Tuition	\$1,141,000	37.7%
Rent	\$200,000	6.6%
Resale Operation	\$151,000	5.0%
<b>Total</b>	<b>\$3,028,000</b>	<b>100%</b>

## Expenses 2016

Housing & Support Services <sup>2</sup>	\$1,141,000	
Child Care	\$1,220,000	
Resale	\$188,000	
Depreciation	\$316,000	
<b>Total Program</b>	<b>\$2,865,000</b>	<b>81%</b>
Administration	\$300,000	9%
Fundraising	\$357,000	10%
<b>Total</b>	<b>\$3,522,000</b>	<b>100%</b>

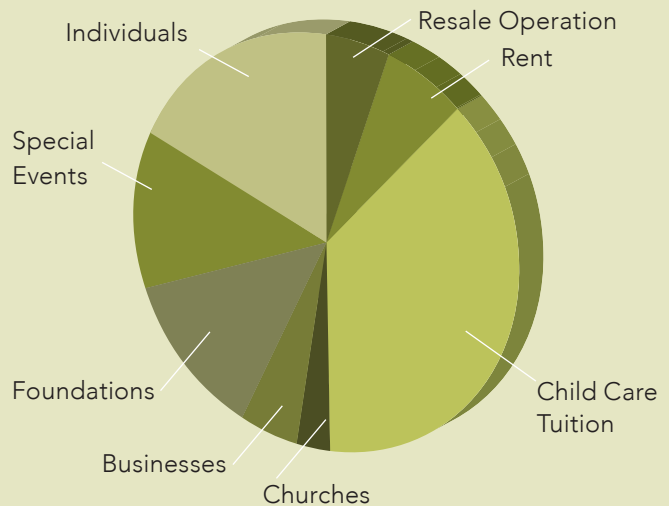
<sup>1</sup>As of the printing of this publication, 2016 financial figures are unaudited. However, Vision House exercises extensive financial controls and is audited annually by an external CPA firm. Contact Vision House for audited financial statements.

<sup>2</sup>Represents direct costs in maintaining and operating 35 housing units and two neighborhood houses, as well as providing support services for 183 children, women and men in 2016.

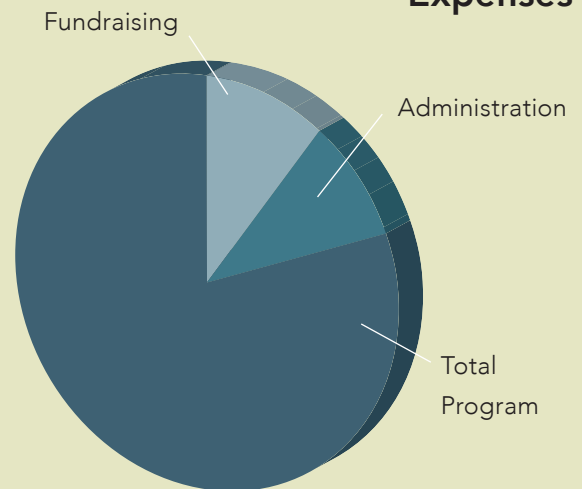


...until **every** child has a home.

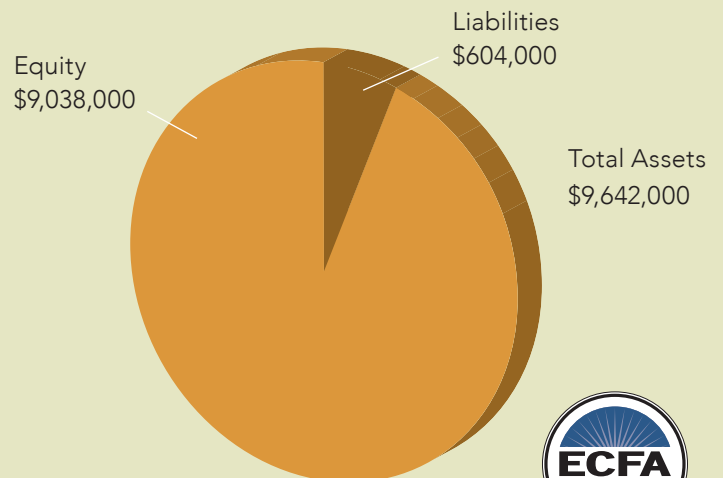
## Revenue



## Expenses



## Assets and Liabilities



Vision House is accredited by the Evangelical Council for Financial Accountability (ECFA) for faithfully demonstrating compliance with established standards for financial accountability, transparency, fundraising and board governance.

Enhancing Trust